

I decided to sell my home! Now what?

Congratulations!

You made the decision to sell your property. Now you would like to know how the process of selling a home works.

1. Call a [Real Estate Store REALTOR professional](#) and set up a time for them to come to your home to conduct a [Free Market Analysis](#).
2. Your Real Estate Store REALTOR professional will view your home. Then he or she will provide you with the results of your market analysis and have a value for you.
3. You are ready to list your home. Your Real Estate Store REALTOR professional will explain your contract papers, have you fill them out properly, and provide you with copies.
4. Your Real Estate Store REALTOR professional will be taking all kinds of photos and measurements of your home. It is good to have your house free of clutter and picture ready. Also, have a list of completed updates, special features, and what you feel are selling points worth mentioning available for your Real Estate Store REALTOR professional.
5. Once your home is listed, it is entered on to the MLS (multiple listing service) and many other real estate based sites such as Zillow, Trulia, Realtor.com, Homes.com, and many more.
6. Your Real Estate Store REALTOR professional will keep in touch with you as showings happen and offers are written.
7. When you accept an offer, your home will likely be looked at by a home inspector and possibly an appraiser if the buyer is purchasing through a lender.
8. After your home is approved by the buyer and their lender (if they require one), your Real Estate Store REALTOR professional will schedule your [closing date](#).
9. On your closing date, the Title company will go over all the documents needed to complete the sale of your property. You hand over the keys, receive your check, and close that chapter of your life.

Please keep your REALTOR professional in mind for all of your real estate needs in the future.

